



Acelon Chemicals & Fiber Corporation

2021 Third Quarter Investor Conference

Date: November, 30,2021



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Presentation Outline



Company Profile



Operating Overview



Financial Structure

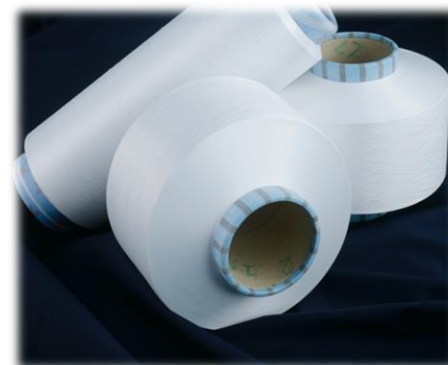


Future Outlook

Company Profile

Company Profile

- ▶ Year of Est. :1988
- ▶ Capital : NT\$1,112M
- ▶ Group Employee : 528 employees
- ▶ Status : IPO in Taiwan stock market in 1998(1466-TW)
- ▶ Main Products :
Nylon POY/ FDY/ HOY/DTY/ATY
Polyester POY/ FDY/ HOY/ DTY/ATY
N/P Conjugate Yarn
ECO friendly Yarn
Functional Yarn



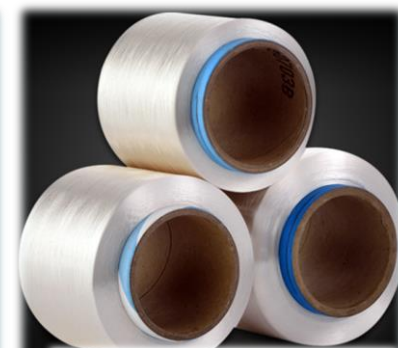
Affiliated Company

| Company Name | Capital | Year of Est. | Main Product |
|--|----------|--------------|---|
| ACEGREEN ECO-MATERIAL TECHNOLOGY CO., LTD. | NT\$520M | 2011 | Lyocell Filament Melt blown Nonwoven Medical Mask |
| ACENATURE BIOTECHNOLOGY CO., LTD. | NT\$30M | 2013 | Cleaning& Bathroom suppliers Outdoor functional Products |



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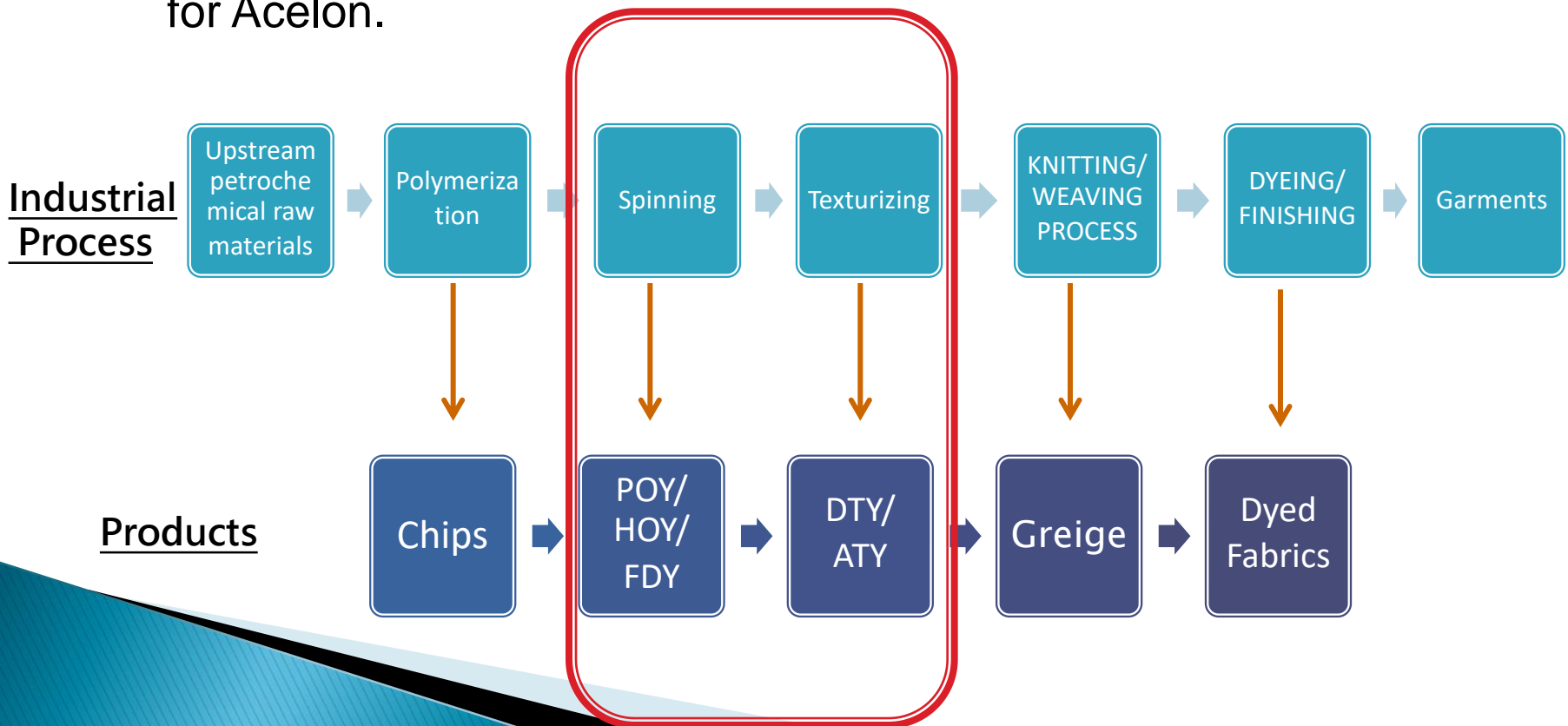
羽蝶絨白金抗菌系列毛巾



 AceGreen

Chemical Fiber Industry

- ▶ The textile industries in Taiwan can be divided to upstream, midstream and downstream ones. From the top to bottom, all industries are highly linked from the material supply to its final production/ sales. Spinning and Texturizing are the core business for Acelon.



Competitive Advantage

The comprehensive range of chemical fiber products.

High-mix low-volume production providing flexibility.

Oriented yarns produced in the first stage in-house is used for the processing of textured yarns in the second stage, making our price competitive.

Diversified and flexible development capabilities.

The first textile and chemical fiber mill to pass the ISO 14067 verification of product carbon footprint through third-party (BSI) in the world.

Acelon has a national-level "Precision Instruments Lab." with advanced equipment required in textile research and development



Operating Overview

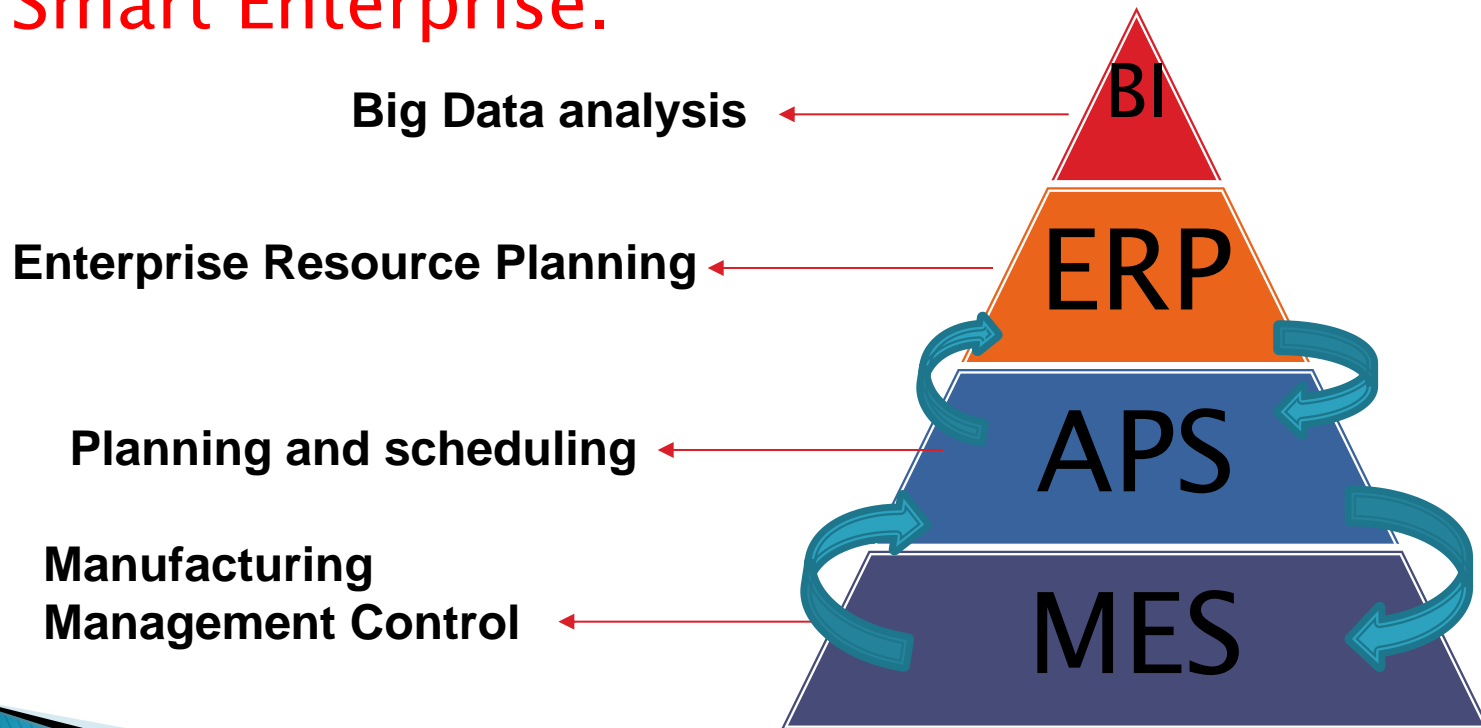
Operation Strategy

- ▶ **Digital Transformation** :
"Improve efficiency", "Reduce costs", "Increase profits", "Develop new business models", "Expand new markets and customers".
- ▶ **Develop ECO-friendly fiber** :
As a " Leader in new fiber materials", Acelon continues to develop environmentally friendly products.
- ▶ **Marketing promotion** :
Not only as a manufacturer, but also as a brand partner.

Digital transformation

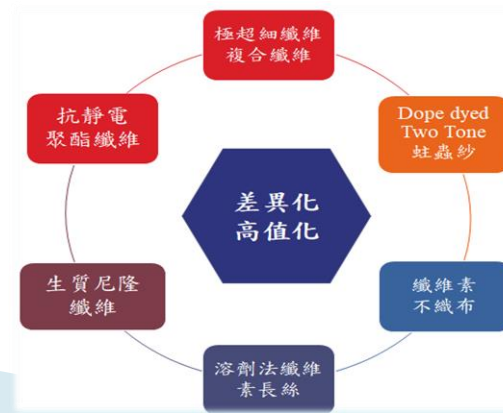
- ▶ Connect ERP and MES systems to exert Maximum benefit.

Prepare for Industry 4.0 Transformation
Smart Enterprise.



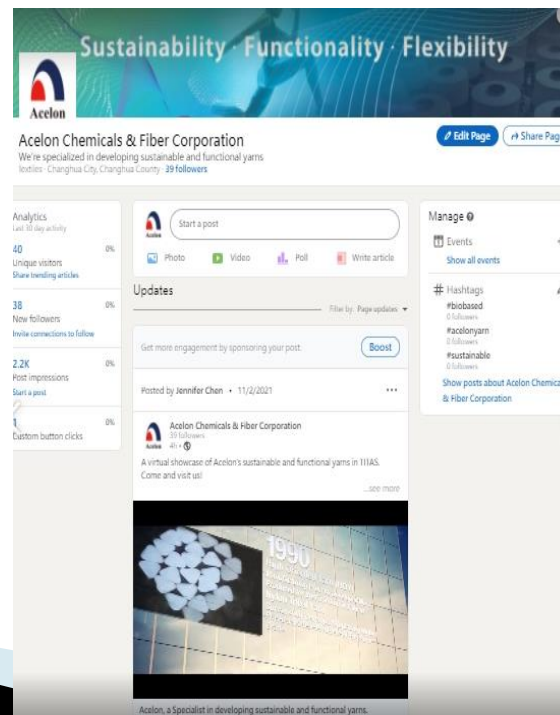
Develop Eco-friendly Fiber

- ▶ Development of Ecofriendly recycled products: reuses and makes yarns which could decrease the waste to be abandoned and end up in the ocean. the ocean.
- ▶ With the application of renewable biomass and biodegradable materials, promotes a more efficient cycle process.
- ▶ Develop differentiated and high-value products to enhance competitiveness and create profits.



Marketing Promotion

- ▶ Update official website, improve SEO
- ▶ Use the business community platform to build a borderless business network.
- ▶ Participate in diversified exhibitions to increase exposure.



Financial Structure

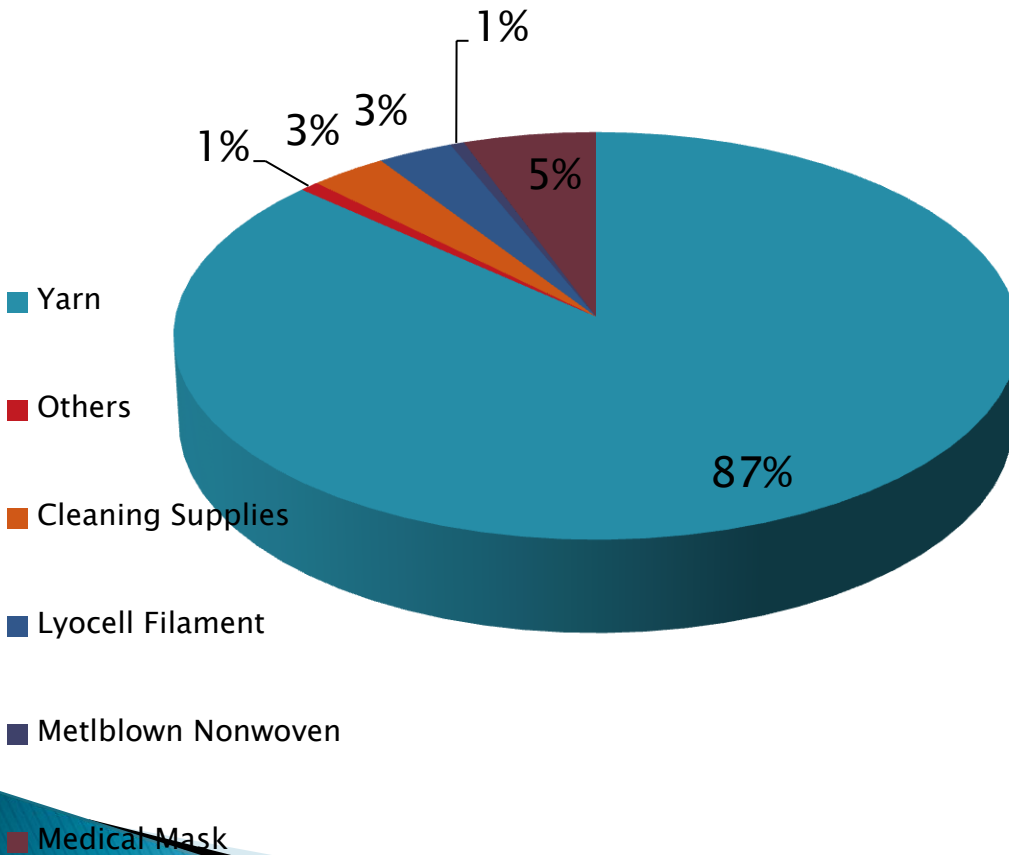
Consolidated Operating revenue for last 2 years

Unit: NTD in Thousand

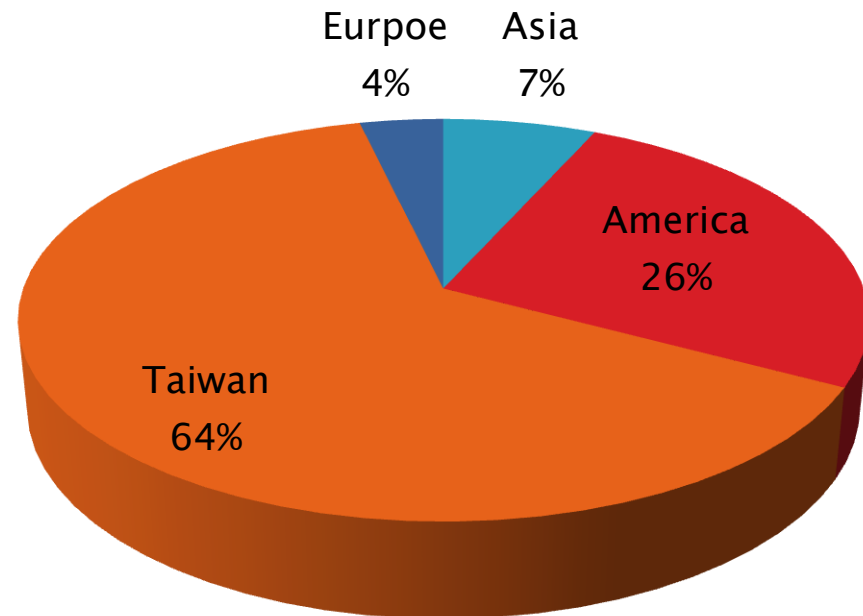
| | 2020 | 2021 | YOY |
|-----------|-----------|-----------|--------|
| Q1 | 786,007 | 781,257 | (0.6%) |
| Q1-Q2 | 1,107,018 | 1,691,389 | 52.79% |
| Q1-Q3 | 1,819,075 | 2,675,365 | 47.07% |
| Full Year | 2,635,433 | | |

Market Overview

2021 Q1-Q3 Revenue by Products



2021 Q1-Q3 Revenue by Regions



Consolidate Gross Profit Margin for last 2 years

Unit: NTD in Thousand

| | 2020 | | 2021 | | YOY |
|-----------|---------|------------|---------|------------|------------|
| | Amount | Proportion | Amount | Proportion | Proportion |
| Q1 | 71,039 | 9.0% | 155,359 | 19.9% | 118.7% |
| Q1-Q2 | 62,954 | 5.7% | 320,674 | 19.0% | 409.4% |
| Q1-Q3 | 154,040 | 8.5% | 486,471 | 18.2% | 215.8% |
| Full Year | 281,685 | 10.7% | | | |

Consolidate Operating Income for last 2 years

Unit: NTD in Thousand

| | 2020 | | 2021 | | YOY |
|-----------|----------|------------|---------|------------|------------|
| | Amount | Proportion | Amount | Proportion | Proportion |
| Q1 | 477 | 0.0% | 52,439 | 6.7% | 10,893.5% |
| Q1-Q2 | (58,200) | (5.2%) | 128,066 | 7.6% | 320.04% |
| Q1-Q3 | (20,873) | (1.1%) | 196,668 | 7.4% | 1,042.2% |
| Full Year | 14,750 | 0.6% | | | |

Consolidated Income Statement for last 2 years

Unit: NTD in Thousand

| | 2020 | | 2021 | | YOY | 2020 | |
|-----------|----------|------------|--------|---------|------------|------|------------|
| | Amount | Proportion | EPS | Amount | Proportion | EPS | Proportion |
| Q1 | (12,182) | (1.5%) | (0.11) | 40,255 | 5.1% | 0.36 | 427.3% |
| Q1-Q2 | (51,312) | (4.6%) | (0.45) | 95,750 | 5.6% | 0.86 | 291.1% |
| Q1-Q3 | (1,467) | 0.0% | 0.02 | 141,122 | 5.3% | 1.27 | 6,250% |
| Full Year | 31,808 | 1.2% | 0.38 | | | | |

Future Outlook

Future Outlook

- ▶ Cooperate with upstream and downstream vendors closely and integrate advantages between each other to create a competitive edge.
- ▶ Continuously strengthen the technical level, depth and leading margin.
- ▶ Continuously develop new technologies, develop new products and strengthen competitive edges.
- ▶ Continuously strengthen corporate governance transparency.

All you need. What we serve!



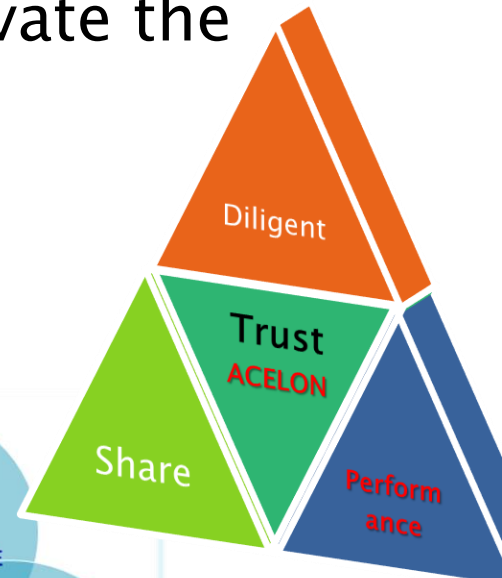
Environment Protection

- ▶ Oeko-Tex、GRS、FSC、ISO14067、ISO50001
- ▶ Environment Certification
- ▶ Build solar energy equipment to support green electricity policy.
- ▶ Implement energy saving policies, Improve manufacturing process to reduce water consumption and reduce carbon emissions.



Social Prosperity

- ▶ Keep paying attention to corporate social responsibility, corporate governance, and information disclosure transparency
- ▶ Assisting rural education and families.
- ▶ Industry-academic cooperation to cultivate the next generation of textile talents.



THE END.
Thanks for your attention.

<https://www.acion.com.tw>



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Acelon Chemicals & Fiber Corporation